

SURVIVING LEADERSHIP

Meeting of the Richmond Group consortium of Management Consultants:

Saturday 12th September 2009 at Cobham Hilton

For directions:

http://www.hilton.co.uk/property/1101_PreparingToVisit.jsp?hid=11001785

An extract from the Hilton's web site is appended

09.00 – 09.30	RG Members' Networking	Free time for members to meet with each other over coffee.
09.30 – 09.50	Welcome and introductions	Hedley Basford
09.50 – 10.30	Decision Making: Introducing the DASA test	Roy Morgan
10.30 – 11.00	Coffee & Networking	
11.00 – 12.30	SURVIVING LEADERSHIP	Michael Spencer
12.30 onwards	Members' Notice board Lunch	PLEASE book lunch in advance by e-mail to Wendy Grant
13.00 Onwards	Prospective Members' Forum & Interviews	This gives guests who may wish to join RG an opportunity to obtain more information. Interviews for prospective RG members are also taking place at this time.

The meeting cost for non members is £30 inc. VAT; lunch is £10 inc. VAT for all those having lunch.

Please email Wendy Grant (wendy@gtbusinessservices.co.uk) to let her know whether you will be attending, whether you will have guests, and whether you will be staying to lunch.

Before the Coffee Break:

Decision Making: Introducing the DASA test Roy Morgan

As Managers and consultants we assume we are effective when we make decisions and choices - after all we do this every day. But evidence (and our experience of the world) shows that we often make mistakes, are biased, overconfident in our own ability, and unclear about risks.

Roy has been working with some colleagues at The University of London on a radically different take on how decisions are made that gets to the nub of the problem - how to make managers regulate their actions and make better choices. At the heart of this method is a new psychological test: the DASA.

This approach aims to support coaches and consultants in guiding their clients in being more effective, offering a new tool to close in on problem areas in decision performance. Roy will be launching this approach this autumn with an on-line version of the test and will be training affiliates and users. Any RG colleagues who are interested will be offered special workshops on this approach. Roy would like to introduce the DASA approach to RG and get feedback and guidance on how to tailor this new idea and adapt the concept to a business oriented environment.

Main Presentation:

Surviving leadership.

Over the past ten or so years there has been an explosion of theories about leadership with an accompanying and ever burgeoning canon of books and research papers on the subject. The majority focus on the development of skills in the individuals who are to take the pole position, and drawing on wide ranging examples from business, sport, the arts etc. One frequently cited example is the relationship between the conductor and the orchestra. Indeed many conductors have been quick to exploit this new avenue as an adjunct to their own promotion.

The purpose of this presentation will be to right the balance and talk not of what it is to lead, but what it means to be led. We will examine some of the hidden and highly refined processes of communication and team work generated by musical ensembles independent of the conductor and explore their relevance in influencing better leadership practice in business.

Michael Spencer

Michael Spencer was a member of the London Symphony Orchestra for 14 years working with conductors such as Leonard Bernstein, Sir George Solti, Pierre Boulez, and John Williams. He subsequently became Head of Education at the Royal Opera House, leaving to work independently as the creative director of Creative Arts Net (www.creative-arts.net) and managing director of the corporate communications consultancy Sound Strategies (www.sound-strategies.co.uk) with clients ranging from InterContinental Hotel Group to Mars.

He has been education advisor to the Association of Japanese Symphony Orchestras for 12 years, and recently was appointed as strategic advisor to the Orquestra Simfònica del Vallès, Spain. Still a performer, he devotes more time to jazz, reserving his sole classical involvement to playing chamber music with the Empress of Japan.



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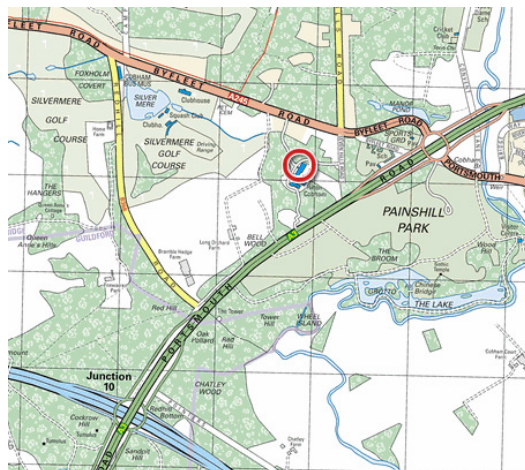
Blog: <http://sound-strategies.typepad.com>

Soundings: <http://www.sound-strategies.co.uk/mediasoundings.aspx>

Future Meetings

Date	Pre-coffee	Main Speaker
Nov 2009	David Jefferson Title awaited	Alan Whittaker , Futurist Insights - What worked no longer works
Jan 2010	IBC Tony Ginda, Membership Manager.	Mike Sargeant , Managing Director of Pharon IFA, will review the state of financial services and discuss the issues that could affect us personally during 2010.
Mar 2010	To be confirmed	To be confirmed

Directions to The Hilton, Cobham



Hilton Cobham hotel

Seven Hills Road South
 Cobham
 KT11 1EW
 United Kingdom
Telephone 44 (0)1932 864471

- M25 to Jn 10
- A3 towards London
- A245 towards Woking
- Left at traffic lights
- Look for the Hilton

- Or from London
- A3 (Kingston bypass) out of London
- leave at A245 & turn Rt (towards Woking) – it is the last junction before the M25
- Left at traffic lights
- Look for the Hilton